TRICKS IN PRICE MARKS.

A Shrewd Customer May Sometimes Learn the Cost of the Goods Offered.

Recently a western merchant came to a large cloth house in New York to buy goods. He was known as a very shrewd and rather tricky merchant, who had a fondness for learning the prices at the various houses and then trying to beat them down. Knowing this, the salesman who waited on him put an extra price on every article that he showed him. In no case was the price made so large as to rouse his suspicion. The buyer seemed very disappointed, and his brow was knit in a way to show that he was very much puzzled over something. When he had gone away the clerk turned to the writer and observed;

the writer and observed:
"I think I have blocked that fellow's game very nicely. You saw what he was trying to do, didn't you?"

The writer admitted his ignorance.
"Well, 'said the clerk, 'he was try inched!"

ing to discover our secret mark."
As he spoke the clerk pointed to a little tag attached to a piece of cloth in his hand on which were inscribed

three different letters, "That mark," hosaid, "means \$2.50. If I had told him what it was he would have very easily learned by comparing the various marks on different pieces of goods just what our mark was. For instance, if K. L. M. meant \$2.50, he would know that K. was 2, L. 5, and M. 0. By then inquiring the prices of various other pieces of cloth, he could easily select those which would have different sets of letters on them, and he would soon of letters on them, and he would soon have gotten at the whole secret. I told him the price was \$2.65, and according to that the K. was 2 and L. was 6 and the M. was 5. I also changed the interpretation of each mark, and the result was that if he arrived at any conclusion it was a very

wrong one. "There is nothing particular dis-honorable about this, for merchants try it very frequently, and as a rule they succeed in learning the mark." Every business house has a private mark of this kind. The ordinary buyer in the retail bouse would never, of course, learn this, but in wholesale houses, where the buyers frequently see the same characters, and can compare thom, it is a matter of great difficulty to prevent their learning the firm's secret. Where firms are esnefirm's screet. Where firms are espe-cially anxions to avoid discovery they change the marks frequently. A mark may be a name, a combination of ar-

low from the west came in. Our mark at that time had two repeaters. He recognized the first one very soon, but became completely mixed up when he came to the second. He af-terward neimowledged this, and I made him set up a bottle of wine. Sometimes these marks come in very handy, as in the present instance. When ver we get hold of a customer When ver we get hold of a customer The Boller-Tray Cor. Fourth Ver. 111 Chird St beating down prices we simply put a detitious value on the goods.

The mark always contains ten aracters at least, and as many more as there are repeaters. An arbitrary phrase such as 'John Stands,' could be used as well as anything else, and is as likely to be discovered. J. H. S. would be that case mean 135. Of course, it might mean \$125, or it might mean \$4.25. Where it would be desirable to represent the figure 133 it would be might be might be might be seen to be seen the figure 133 it would be might be mi more the rule to use t H. and a repeater than to write it J.

"Among the merchants in any one or unpack your trunk without having city the marks, unless frequently changed, are soon known by the different salesmen. Retail houses fre quently have their retail prices marked in plain figures, while the cost is represented in characters. Where this is the case the salesmen of one re tail house soon learn the cost mark of another. While this is frequently not desirable, the main object with retail houses is to keep the customer from learning the cost. In the largest retail houses where there is only one price, the cost mark is seldom put on s. the goods, and it is only where it lies within the discretion of the salesman to reduce the price that a cost mark is used."-New York Sun.

King Charles I's Gloves. At a meeting of the North Oxon Archeological society in 1854 Canon Payne, vierr of Swalcliffe, read an unpublished letter, written in London on the day of the king's execution, by one of the family of Scotts of Escrick, in the East Riding, to a relative of the Office second room, fronting Court same name, who, as lord mayor of York, had entertained the king on his visit to that city in August, 1641. To-gether with this letter were exhibited the gloves formerly belonging to the king, of which Canon Payne gave "The gloves were given King Charles to the above mennened lord mayor of York in memorial of the hospitality with which Mr. Scott had received him; they descended as heirlooms from him to Zachary Scott; from him to the grandfather of Mistress Mary Scott, of the Close, Winchester, who is now their owner, and who has kindly lent them to me for your inspection today. With one exception, when they were sent to the late Sir Walter Scott, they have never been out of her custody until I brought them away for our present houses, hotels and public buildings a purpose. The gloves you will find beautifully embroidered about the wrists, after the fashion of their day, in gold tissue and silk upon white satin. There does not appear to be enything heraldic or emblematic in the pattern of the embroidery. It is simply composed of wreathes of leaves and flowers. Nor is there anything remarkable in the shape of the gloves, execute the well known characteristic of the royal hand, the great length of its Angers."-Notes and Queries.

A Distressing Case and Happy Cure "For a year I have had a breaking "out on my leg, which troubled me "so bad I could not walk, leg badly "swelled, of a purple color, with erup "tions so bad that blood would ooze

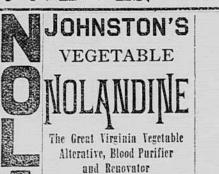
# WHERE TO STOP. DR. J. T. HILL, THE CITY HOTEL.

Most Conveniently Located.

Rooms Well Ventilated.

TABLE SET WITH THE BEST THE MARKET AFFORDS.

JO. HANES. - - - - Proprietor.



### HUMAN SYSTEM

Has been used most successfully in the following Diseases, as certificates will attest:

or Liver Complaint, Jaundice and Billous Derangements. In than double any other cigar in the United States. Mercurial, Blood Poison, Scrofulous, and all Eruptive Diseases, Costiveness, Indigestion. Flatulence, Periodical This brand and label copyrighted and owned ex Sick Headache and Female clusively by Complaints.

Price \$1.00 Per Bottle. Six Bottles for \$5.00. FOR SALE BY ALL DRUGGISTS.

Manufactured by

THE NOLANDINE CO., RICHMOND, VA., U.S.A.

bitrary figures or characters. Some firms use the firm name changed slightly.

'The most intricate marks are made with what is known as repeaters. That is, there will be one or more characters, each of which is used simply to repent the character immediately preceding it.

LEET, King and Queen County, Va.

January 31, 1887.—I was afflicted with a childs and fever during the fall of last year. I could stop them with quining but they would'nt stay stopped, they would'nt stay stopped, they would return the 7th, 14th, 21st or 28th days. A friend gave me part of a bottle of Nolandine, I used it according to directions and have'nt had a chill R. W. Woltz.

Gity Bank, Richmond, Va.

Accounts of banks, bankers, corporations, merchants, and individuals solicited. Our facilities for doing a general banking business are equal to any banking house in Virginia.

Collections a specialty and prompt remittances made. Interest allowed on time deposits

to directions and have'nt had a chill

R. W. Woltz.

J. B. Woltz "I remember a case very similar to this you have witnessed, where a felto directions and have'nt had a chill E. S. WILSON.

Trunk.

The Most Wonderful Invention of the Nineteenth Century.

Most convenient, most durable and cheapest trunk made. Will save you ducting a general auction business in many backaches. A simple motion of your hand will enable you to pack the city of Roanoke, we hereby take this method of informing the public that we are now prepared to sell any-thing they may wish at public aue-

Sold by all Dealers.

Patented and made by

ROUNTREE

Makers of all kinds of

TRUNKS AND TRAVILING BAGS,

RICHMOND, VA. oct8 2m d&w

DALMER & MORRISON.

AITTORNEYS AT LAW. house Square, ROANOKE - - - - -

HENRY M. DANIEL J. B. LEVY. Sec'y. & Treas. President. N. PARTEE, J. F. BARBOUR, Superintendent. Gen'l M'g'r.

-AND-

## Improvement

Office in Citizen's Bark.

The construction of stores, ware- PRIDDY specialty for cash or on time when well secured.

Persons desiring to buy homes at low prices on monthly payments will find it to their advantage to see us before purchasing.

RORER PARK HOTEL Beautifully Located, Elegant Accommodations

Newly Furnished, Board Moderate. Street Cars Pass the Door. APPLY TO-

MRS. L. CRAWFORD.

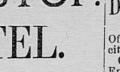
General Notice.

"tions so bad that blood would oze out of it if I bore my weight on it. I was recommended to try Clarke's "Extract of Flax (Papillon)Skin Cure, "which I have done. My leg is now "well and I can walk two miles on it without any trouble." Signed, "A. D. Haward "

Clarkes Flax Soap makes the skin soft and prevents chapping. Skin Cure \$1.00. Soap 25 cents. For sale by Johnson & Johnson, Druggists.

General Notice.

The Lynchburg Perpetual Building and Loan company makes loans on any desired time. The terms for ombination gas and electric light fixtures at lowest prices. First-class work guaranteed. Address work guaranteed. Address ROANOKE ELECTRIC LIGHT CO. By Johnson & Johnson, Druggists.



**KEY WEST BOUQUET** 

Clear Havana Filled 5 & 10c. Cigars.

BRAND ESTABLISHED 1877.

Oldest and most reliable brand on the market. Sales mor

Sales since 1877 run over 45,000,000.

Sales average per month 1,000,000.

Sales average daily 33,000.

BEWARE OF IMITATIONS.

The Citizens Bank of Roanoke

Rounolte, Virginia: Salem Avenue, between Jefferson

and Henry Streets.

Contractors and Builders

ARE PREPARED TO DO ALL

KINDS OF WORK.

OFFICE .

G M. BERLIN, W. W. WORKMAN,

BERLIN & WORKMAN,

GEN ALL AUCTIONEERS,

Having this day entered into a co-partnership for the purpose of con-

Special Attention paid to sales

at Private Residences and

Trustee's Sales.

Auction sale of stock, furniture,&c.

on lot in front of market house, every

AUCTION EVERY NIGHT AT BER-

Parties wishing anything sold will

We have in connection with our

auction house a large storage room

where any goods sent on consignment

BERLIN & WORKMAN,

General Auctioneers.

MEDICINES

Having purchased the stock and good will of the Hoffman Drug store, No. 129 Salem avenue, I respectfully

Compounding Prescriptions

A Specialty,

Œ

Stoves, Tinware and Housefurnishg

GOODS.

roofling and Spouting and Plumbing and Gas Fitting a specialty.

JEFFERSON ST., ROANOKE, VA.

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REAL ESTATE.

Money

--- DEALERS IN-

FRANK COFFMAN.

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to Lend

LIN'S AUCTION ROOM.

do well to consult us at auction room, where we can always be found during

Saturday at 10 o'clock a. m.

papers for special sales.

21 jetf Roanoke, Va.

Christian, Chas. Lyle & Co.

R. W. WOLTZ.

WOLTZ

THE BOUQUET CIGAR CO.

LYNCHBURG. VA

J. B. WOLTZ

BROS.,

Physician and Surgeon, Offers his professional services to the citizens of Roanoke.
Office over Budwell and Christian's. Entrance No. 6 Salem (First) avenue.
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PROFESSIONAL.

8 to 10 a. m., 12 to 1 p. m., 3 to 4.30 p. m., 7.30 to 10 p. m. sep246m JUSTICE OF THE PEACE.

E. W. DONOLLEY, office upstairs in the Asberry building on Campbell street, where he will be prepared to transact all business in his line.

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CIVIL ENGINE ROANOKE, - - VIRGINIA.
Office, No. 9 Third avenue S. W.,
second floor. P. O. Box, 31. Surveys, plans and estimates made on

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Smith's new Building, Salem avenue, Roanoke, Va.

References-Prof. Jas. H. Harris, Baltimore, Md.; Dr. Chas. L. Steele, Richmond, Va., Dr. Leigh Buckner, Roaneke.

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Botetourt county. Roanc JNO. W. WOODS, Roanoke county.

ATTORNEYS-AT-LAW.

Will practice in the courts of Roancke city and county and counties adjoining. Will attend the ceurts of Roancke and Botetourt regularly, Office--Salem Avenne, apposite Stewart's Furniture Store, Roancke, Va. LUCIAN H. COCKE JOHN E. PENN

DENN & COCKE. ATTORNEYS-AT-LAW,

oanoke - - - - Virginia. Courts - toanoke and adjoining ounties. OFFICE: Corner Commerce street and Salem uvenue. For sale by R. J. Eckloff, Fox &

E. THOMAS,

VETERINARY SURGEON. Fifteen years experience in treating all kinds of animals. Best of references given. OFFICE:-301 Railroad Avenue, ROANOKE, - VIRGIN VIRGINIA

J. B. Levy, President. Late cashier Commercial Bank, Roanoke, Va. JOHN OTT, Cashier. Late cashier City Bank, Richmond, Va. Accounts of banks, bankers, corporje25-m3 w-d s. GRIFFIN. | J. ALLEN WATTE. GRIFFIN & WATTS;

ATTORNEYS-AT-LAW, Roanoke, - - - Virginia. Office: Room No. 5, Kirk's building, orner Salem avenue and Jefferson St. E. M. HANCKEL,

CIVIL ENGINEER. Surveys, Estimates and Pians made in all parts of the State. Office--Over Trust Company, Salem Avenue, Roanoke, Va

ARCHITECT, Graduate of the Royal Institute of fine arts, Rome, Italy.
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CONTRACTOR AND BUILDER. No. 18 Salem avenue, Roanoke, Va. Plans and Specifications prepared. As timates furnished aree, First-Lawork a specialty farrounce so., at Waller P. Huff & Core

CHAS, LUNSFORD. C. I. LUNSFORD CHARLES LUNSFORD & SON,

FIRE, LIFE AND ACCIDENT INSURANCE, R mnoke, Va

A large line of the best fire companies represented. Unli on us for rates Office with James S. Simmons & Co., on Jeffersen street.

DR. W. S. GREGORY,

DENTIST. Thorough Graduate of Baltimore Dental College. 106 Salem Avenue, Next Door to National Bank.

will be taken care of.
Consignments solicited. Positively prompt returns made. Watch daily Tuner and Repairer of

Pianos, Reed and Pipe Organs

will keep your piano in perfect order (calling six times yearly) for \$10 per year, quarterly in advance. Orders from the city, surrounding counties and distant points respectfully solicited. Tesimonials and references sent on ap plication. Address

GEO. A. POYTHRESS. Lock Box 148, Roanoke, Va Leave city orders at Gravatt's Book

ask a continuance of the same liberal patronoge heretofore bestowed, promising to keep constantly on hand a full and first-class stock of Drugs and Medicines, together with Toilet and Fancy Articles, Cigars, Etc. W. D. MYERS & CO., ERNEST AVENUE, S. W.

have their cooper-shop in operation and are prepared to furnish flour barrels, time barrels and apple barrels jy24-1m

For this quarter and GAS BILLS

for month of October are now due and payable at company's office. If not paid before the 10th instant the supply will be shut off.

Failure to receive a bill does not entitle consumer to the discount.

Lime for Fertilizing and Disinfectng, also Gas Tar for sale. Applications for extensions, im-The Lynchburg Perpetual Building and Loan company makes loans on eity or town property in a company makes loans on long to the matters relating to Gas or Water should be made to

FRANCIS T. BRINKLEY, Superintendent ROANOKE GAS AND WATER CO GRAY & BOSWELL

No. 11 Third Avenue, Southwest | ept1 7-3m.

NORFOLK & WESTERN RAD -

Schedule in effect Nov. 10, 1889. WESTERN DIVISION.

5:10 p m. has Pullman Palace Sleep-

4:25 a m. Daily, arrive Radford 6:00

EASTERN DIVISION. LEAVE ROANOKE.

2:00 pm. Daily; for Lynchburg, Petersburg, Richmond, Nor-

east, leaving Lynchburg
4:00 p in daily.
Daily; for Lynchburg and
intermediate stations.
Daily; arrives Lynchburg
4:32 a m, connecting with
V. M. R. R. for all points
north, arriving Washing-11:56 p m.

promptly answered.
W. B. Bevill, Gen'l Pass, and Ticket Agent. Chas. G. Eddy, vice-president. General Offices Roanoke.

CHENANDOAH VALLEY RAII ROAD. S. F. TYLER, Receiver.

Schedule in Effect October 29, 1339.

5.00 P. M. Daily—New Orleans Express
From Hagerstown and the north
Through Pullman Sleeping ears
from New York and Philadelphia to Mobile.

12.55 Night Daily—Memphis Express from
New York, Philadelphia, and
Baltimore, making connection
through to the South.

LEAVE ROANOKE. 7 OO A M. Daily—Baltimore Exoress, from all points South, arrive in Washington, 650 p. m.; Balti-more 717 p. m., Harrisburg, 7 le p. m., Chindelphia, 1055

1.55 P. M. Daily-New York and Philadei 1.55 P. M. Dally-New York and Philadei phia Express, from Mobile Memphis, Chattanooga and all points South. Arrive Philadeiphia 4.26 a. ra., New York 7 10 a. m. Sleeping cara through to New York via. Harrisburg.

Ticket Agents will furnish all information and through schedules upon application to D. HOWARD ROYER.



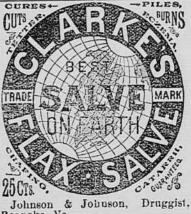
From an Eminen Ecidier and State-man.

MR. A. K. HAWKES-Dear Sir: The pantiscopic glasses you furnished me some time since give excellent satisfaction. I have tested them by use. and must say they are unequaled in clearness and brilliancy by any that I JOHN B. GORDON,

Governor of state of Georgia. A Business Man's Clear Vision.

NEW YORK CITY, April 4, 1883. Mr. A. K. Hawkes-Dear Sir: Your patent eye glasses received some time since, and am very much gratified at the wond ful change that has come over my gyesight since I have discarded my old glasses and am now using yours. ALEXANDER AGAR, Secretary Stationers Board of Trade of New York city.

All eyes fitted and fit guaranteed by Charles Lyle & Co., druggists, Roanoct12 6m oke. Va.



A POSITIVE For LOST or FALLING MANHOOD; General and WENVOOR DEBLITY; CURE Weakness of Redward Minds Effects Robots, Robbert, Robbert, Mobile Maniford fails Restord. How to Relayers and Meaninely unfailing House American and Foreign Countries, Hen testify from 47 States, Territories, and Foreign Countries, Tou can write them. Book, full explanation, and proofs mailed foreign free. Aduress ERIE MESICAL CG., SUFFALO, R. Y. J. W. BOSWELL,

R. H. URAY, LATE OF R. H. LATE OF J. R. HOCK-GRAY & CO. ADAY & CO.

Real estate and insurance agents. Improved and unimproved property in

all parts of the city for sale. RENTING A SPECIALTY

Your patronage respectfully solicited. No. 7 First avenue, S. W. Roanoke, Va.

10:00 a m. Daily; arrive Bristol 4.00 p.m. Stops at all stations, connecting at Rad-

tions, connecting at Radford with trains on New River Branch; arriving Pocahontas at 3:40 p m.

Daily, arrives Bristol 10:45 p m. connecting with E. P. W. & G. R. R. for all points south and west; has Pullman Palace Sleep
Has been a blessing to the afficiency of this land. This water is no compounded nostrum, but is a natural medicine, flowing from the earth, and, therefore, can be used with perfect faith in its medical qualities. It has been analyzed by competent chemists, and found to contain 52 per cent. more arsenic than any water tested

IT WILL CURE

er, Roanoke to New Orleans, via Calera and Roanoke to Selma without change.

IT WILL UVEL

Bright's disease, rheumatism, syphillis, erysipelas, old sores, ulcers, tetter, salt rheum, scald head, eczema, skin diseases, female diseases, dyspepsia, ner vousness, heartburn, restlessness, etc.

change.

Daily, arrive Radford 6:00 a m, connecting with New River Branch; arrives Pochontas 9:45 a m, arrives Bristol 10:00 a m, connects with E. T., V. & G. R. R. for all points south and west; has Pullman Palace Sleeper from Roanoke to New Orleans without change.

STERN DIVISION

Vousness, heartburn, restlessness, etc.

This water can be taken internally and applied externally. It will remove pimples, blotches and all eruptions on the skin by simply moistening the skin with it two or three times a day. Science has never produced a compound that will equal its effects in cleansing and beautifying the skin.

Persons who feel the need of a spring tonic or blood purifier will be charmed with its effects. It is confidentially recommended to any one suffering with kidney diseases, rheumatism, neuralgia, nervousness, general debility, chronic sore eyes, syphilis, old sores, ulcers, erysipelas, dyspepsia, and a large number of diseases too long to enumerate. It is a boon to women afflicted with the various forms of female diseases.

From Numerous Testimonials the Following are Appended.

change.

STERN DIVISION.

LEAVE ROANGER.

Daily; for Lynchburg, Petersburg, Richmond, Norfolk and intermediate points; connects at the Various forms of female diseases.

From Numerous Testimonnials the Following are Appended TWENTY POUNDS IN THIRTY DAYS.

Gentlemen:—It gives me much pleasure to say a word in behalf of Ashley's Bromine and Arsenic Water. I had been a sufferer for some time from an ulcerated mouth, which would yield to no treatment whatever, until I began the use of the Arsenic Water, and after using it for three weeks, both externations are proported to the Arsenic Water, and after using it for three weeks, both externations are proported to the Arsenic Water, and after using it for three weeks, both externations are proported to the Arsenic Water, and after using it for three weeks, both externations are proported to the Arsenic Water, and after using it for three weeks, both externations are proported to the Arsenic Water, and after using it for three weeks, both externations are proported to the Arsenic Water, and after using it for three weeks, both externations are proported to the Arsenic Water, and after using it for three weeks, both externations are proported to the Arsenic Water, and after using it for three weeks, both externations are proported to the Arsenic Water. points; connects at Lynchburg with V. M. R. R. for Washington and the east, leaving Lynchburg Lynchburg Lynchburg. It has been the use of the Arsenic water, and after using it for three weeks, or at Lynchburg with V. M. R. R. for Washington and the east, leaving Lynchburg. It has a single month. Too much good cannot be said of this water. Very truly, J. B. CLAYTON, S. F. & W. Ry., Whigham, Ga.

BIARRHEA BANISHED. Tyler, Texas, June 6, 1889. Ashley's Bromine and Arsenic Springs Co: Bristol, Tenn. Gentlemen:—I used your water last summer in an obstinate case of mucus diarrhoea and I found speedy and permanent relief where physicians had failed. Yours truly.

Geo. R. Phillips.

BYSPEPSIA BEGONE.

BYSPEPSIA BEGONE.

BYSPEPSIA BEGONE.

MAXIA, Texas, May 26, 1889.

Secretary Ashley's Bromine and Arsence Spring Co.

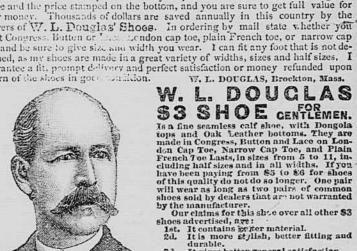
Dear Sir:—I write to say I have been suffering with dyspepsia for several years, the paroxysms from which have been very severe indeed. I was induced by your agent to try the Ashley's Bromine and Arsenic Water, and after using less than two cases I find myself entirely well, and can eat anything without the slightest inconvenience or trouble on account of indigestion. Before using the water I had often felt that I should never be well again, but am happy to say I feel like a new person altogether; for which I am very thankful to you and your agent, Mr. Byrd. Very respectfully, Miss Sallie Myers.

The water is put up in cases of twelve half-gal'on bot. Be sure or the sure of the spring of the sure of

Price per Bottle, - -\$6.00 Price per case, C. Lyle & Co. are the local agents at Roanoke. Headquarters, Bristol, nn. This water furnished free to hotel guests at Hotel Fairmount, Bris

W. L. Douglas' name and the price are stamped on the bottom of all Shoes advertised by him before eaving his factory: this protects the wearers against high prices and inferior coods. If your dealer does not been the style or kind you want, or offers you shoes without W. L. Douglas' name the crice stamped on them, and says they are jugood, do not be deceived a trans that send direct to the Factory for you can what you want by return mail, postage paid. Dealers make more profit on the known shoes that have no reputation. Buy only those that have W. L. Douglas' name and the price stamped on the bottom, and you are sure to get full value for your money. Thousands of dollars are saved annually in this country by the wearers of W. L. Douglas' Shoes. In ordering by mail state whether you want Congress. Butten or the Econdon cap toe, plain French toe, or narrow cap toe, and be sure to give size and width you wear. I can fit any foot that is not deformed, as my shoes are made in a great variety of widths, sizes and half sizes. I guarantee a fit, prompt delivery and perfect satisfaction or money refunded upon return of the shoes in goo to buildon.

W. L. DOUGLAS, Brockton, Mass.



durable.

3d. It gives better general satisfaction.

4th. It costs more money to make. 4th. It costs more money to make.
5th. It saves more money for the consumer.
6th. It is sold by more dealers throughout the U.S.
7th. It's great success is due to merit.
8th. It cannot be duplicated by any other

manufacturer.
9th. It is the best in the world, and has a larger demand than any other 83 shee advertised.

\$5,000 will be paid to any person who will prove the above statements to be untrue. The Following Lines will be found to be of the Same Quality of Excellence. \$5.00 SHOE GENUINE HAND-SEWED, which takes the place of cus-

\$4.00 SHOE THE ORIGINAL AND ONLY HAND-SEWED WELT
S1 SHOE. Equals custom-made shoes costing from \$6 to \$8.

\$3.50 SHOE FOR POLICEMEN. Railroad Men and Letter Carriers all
wear them. Smooth inside as a Hand-Sewed shoe. No Tacks
or Wax Thread to hurt the feet. \$2.50 SHOE IS UNEXCELLED FOR HEAVY WEAR. Best Calf Shoe

\$2.25 SHOE WORKINGMAN'S. Is the best in the world for rough wear; see pair ought to wear a man a year.

\$2.00 SHOE IS EQUAL TO SHOES THAT COST FROM S3 TO S3.50.
One pair will wear longer than any shoe ever sold at the price. \$2.00 SHOE FOR BOYS is the best School Shoe in the world. \$1.75 SHOE YOUTH'S SCHOOL, gives the small Boys a chance to wear

All made in Congress, Button and Lace. W. L. DOUGLAS 33 AND 32 SHOES LADIES. Both Ladies' Shoes are made in sizes from 1 to 7, including half sizes, and B, C, D, E and EE widths. STYLES OF LADIES' SHOES.

"The French Opera," "The Spanish Arch Opera," "The American Common-Sense," "The Medium Common-Sense," A made in Button in the Latest Styles. Also, French Opera in Front Lace, on 63 Snoe only.

Consumers should remember that W. L. DOUGLAS is the largest and only Snoe Manufacturer in the world, supplying shoes direct from factory, thus giving all the middle-men's profits to the weater.

W. L. DOUGLAS, Brockton, Mass.



IS NOT EASILY RENDERED ON DISPUTED POINTS,

CLOTHING. Furnishing Goods, Shoes or Hats, we are prepared to be the

We will be pleased to give our you opinion if asked. We allow no misrepresentation. The cool weather approaches and we have a full line of

Heavy weight suits and overcoats are in demand now and the present is the

GRINBERG & MORRIS



Seasonable Underwear on Hand.

est time to select. Our prices are low enough to suit everybody.